|  | THE SCHOOL DISTRICT OF ESCAMBIA COUNTY <br> PURCHASING DEPARTMENT <br> 75 North Pace Boulevard Pensacola, FL 32505 |
| :---: | :---: |
|  | BID AWARD NOTICE |

DATE:
January 5, 2021

BID TITLE \& REFERENCE:
Ala Carte Snacks and Beverages for Direct Delivery to School Cafeterias, Bid \#210802

## DESCRIPTION OF PURCHASE

An annual agreement with a one (1) year renewal option to provide direct delivery of ala carte snack and beverage products to school cafeterias throughout the District to be served as breakfast and lunch options and for ala carte sales. Thirty-two (32) items were bid, thirty-one (31) items are awarded. One (1) item was not awarded due to no bids being received or sample products were not approved in taste tests.

Effective Dates: February 1, 2021 through January 31, 2022. (Initial Term)

## REQUESTED BY:

Food Services

| SUPPLIER NAME: | ITEMS AWARDED: | ESTIMATED ANNUAL EXPENDITURE: |
| :--- | :---: | ---: |
| Butler Foods of Pensacola Inc., Cantonment, FL 24 | $\$ 1,287,877.06$ |  |
| Hershey Creamery, Pensacola, FL | 1 | $48,000.00$ |
| Pensacola Coca-Cola Bottling Co., | 6 | $49,130.68$ |
| Pensacola, FL |  |  |
| AMOUNT OF PURCHASE: | FUNDING SOURCE: |  |
| $\$ 1,385,007.74$ Est. / Yr. | Food Services Fund (4110) |  |
| METHOD OF PROCUREMENT: |  |  |
| ECSD Bid | Bids Received: 6 |  |

DATE AND TIME POSTED:
January 5, 2021, 3:30pm Central Time

# THE SCHOOL DISTRICT OF ESCAMBIA COUNTY <br> PURCHASING DEPARTMENT <br> 75 NORTH PACE BOULEVARD <br> PENSACOLA, FLORIDA 32505 

BID TABULATION
DATE: December 15, 2020
Awarded Items are highlighted

## BID NBR: 210802

BID TITLE: Ala Carte Snack Items and Beverages for Direct Delivery to School Cafeterias
Where two prices are shown, the top price is the unit price needed to determine low cost because of vendor differences in case count Bottom price is the bid case/pack size

| ITEM <br> Quantity: | Animal Cracker 500 0520190 | CS | Baked Snack Cracker, Square 500 0520180 | CS | $\begin{aligned} & \hline \text { Cereal, Snack Mix } \\ & \text { Assorted } \\ & 600 \\ & 0504090 \\ & \hline \end{aligned}$ | CS | Chips, Assorted 125,000 0520500 | ea |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NUMBER | 1 |  | 2 |  | 3 |  | 4 |  |
| Bake Crafters Food | 0.1874 | ay |  |  |  |  |  |  |
| McDonald, TN | 18.74 | mu | NB |  | NB |  | NB |  |
| Butler Foods of Pensacola | 0.2667 |  | 0.2286 |  | 0.4700 |  |  | sa |
| Cantonment, FL | 40.00 |  | 40.00 |  | 28.20 |  | 0.4600 | my |
| Butler Foods of Pensacola | 0.2667 |  | 0.2286 |  | 0.4700 |  |  |  |
| Cantonment, FL | 40.00 |  | 40.00 |  | 28.20 |  | 0.6000 | sa |
| Global Foods, Inc. |  |  |  |  |  |  |  |  |
| Las Vegas, NV | NB |  | NB |  | NB |  | NB |  |
| Hershey Creamery |  |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB |  | NB |  | NB |  |
| Pensacola Coca-Cola |  |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB |  | NB |  | NB |  |


| ITEM <br> Quantity: | Cookie, Soft Baked 500 05071XX | CS | Crackers, Saltine $\begin{gathered} 2 \text { CT, IW, WG } \\ 800 \\ 0512030 \\ \hline \end{gathered}$ | Croutons, Country Cut Cheese, Garlic $\begin{gathered} 25 \\ 0520150 \\ \hline \end{gathered}$ | cs | $\begin{gathered} \hline \text { Corn Chips, } \\ \text { RF, Bulk } \\ 2,000 \\ 0502310 \\ \hline \end{gathered}$ | CS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NUMBER | 5 |  | 6 | 7 |  | 8 |  |
| Bake Crafters Food |  |  |  |  |  |  |  |
| McDonald, TN | NB |  | NB | NB |  | NB |  |
| Butler Foods of Pensacola | 0.3321 |  | 0.0494 | 0.1416 |  | 2.9688 |  |
| Cantonment, FL | 39.85 |  | 24.72 | 35.40 |  | 23.75 |  |
| Global Foods, Inc. |  |  |  |  |  |  |  |
| Las Vegas, NV | NB |  | NB | NB |  | NB |  |
| Hershey Creamery |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB | NB |  | NB |  |
| Pensacola Coca-Cola |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB | NB |  | NB |  |


| ITEM <br> Quantity: | Fruit Snack, Assorted 270 0520204 \& 0520205 | Fruit Strips, $100 \%$ Fruit 200 $0530860,0530861, \& 0530862$ | cs | ```Baked Snack Cracker, Fish Shaped 60 0504090``` | cs | Cookies, Bite Size, Individually Packaged $\begin{gathered} 150 \\ 0520185 \\ \hline \end{gathered}$ | CS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NUMBER | 9 | 10 |  | 11 |  | 12 |  |
| Bake Crafters Food |  |  |  |  |  | 0.1874 | ay |
| McDonald, TN | NB | NB |  | NB |  | 18.74 | mu |
| Butler Foods of Pensacola | 0.4635 | 0.2993 |  | 0.2257 |  | 0.4525 |  |
| Cantonment, FL | 66.75 | 28.73 |  | 67.70 |  | 36.20 |  |
| Global Foods, Inc. |  | 0.1888 |  |  |  |  |  |
| Las Vegas, NV | NB | 37.00 | mu | NB |  | NB |  |
| Hershey Creamery |  |  |  |  |  |  |  |
| Pensacola, FL | NB | NB |  | NB |  | NB |  |
| Pensacola Coca-Cola |  |  |  |  |  |  |  |
| Pensacola, FL | NB | NB |  | NB |  | NB |  |
|  |  |  |  |  |  |  |  |
| ITEM <br> Quantity: | Beef Jerky, Sticks 100 $0520208,0520210, \& 0520211)$ | Beef Jerky, Pieces 100 $0520208,0520210,0520211$ | CS | Juice, Variety Flavors, Ref. $\begin{array}{r} 700,000 \\ 0530900 \\ \hline \end{array}$ | ea | $100 \%$ Juice, Shelf Stable, 6 oz 1,500 0570590 | ea |
| ITEM NUMBER | 13 | 14 |  | 15 |  | 16 |  |
| Bake Crafters Food |  |  |  |  |  |  |  |
| McDonald, TN | NB | NB |  | NB |  | NB |  |
| Butler Foods of Pensacola | 0.5250 | 1.4667 |  | 0.2120 |  | 0.3120 |  |
| Cantonment, FL | 12.60 | 70.40 |  | 14.8400 | my | 12.48 | my |
| Global Foods, Inc. |  |  |  |  |  |  |  |
| Las Vegas, NV | NB | NB |  | NB |  | NB |  |
| Hershey Creamery |  |  |  |  |  |  |  |
| Pensacola, FL | NB | NB |  | NB |  | NB |  |
| Pensacola Coca-Cola |  |  |  |  |  | 0.4800 |  |
| Pensacola, FL | NB | NB |  | NB |  | 19.25 |  |


| ITEM <br> Quantity: | $100 \%$ Juice, Shelf Stable, 4 oz 15,000 $0530900-0530905$ | CS | 100\% Juice, Shelf Stable, 10 oz $\begin{gathered} 50,000 \\ 0570590 \\ \hline \end{gathered}$ | ea | Popcorn, Assorted $\begin{gathered} 25,000 \\ 0520203 \end{gathered}$ | CS | Sports Drink, Isotonic, Zero Calorie, 20 oz $\begin{gathered} 10,000 \\ 0570540 \\ \hline \end{gathered}$ | ea |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NUMBER | 17 |  | 18 |  | 19 |  | 20 |  |
| Bake Crafters Food |  |  |  |  |  |  |  |  |
| McDonald, TN | NB |  | NB |  | NB |  | NB |  |
| Butler Foods of Pensacola | 0.2200 |  | 0.7750 | apu | 0.5438 |  |  |  |
| Cantonment, FL | 9.68 | my | 18.60 | my | 26.10 |  | NB |  |
| Global Foods, Inc. |  |  |  |  |  |  |  |  |
| Las Vegas, NV | NB |  | NB |  | NB |  | NB |  |
| Hershey Creamery |  |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB |  | NB |  | NB |  |
| Pensacola Coca-Cola |  |  | . 6500 |  |  |  | 0.7900 |  |
| Pensacola, FL | NB |  | 15.67 |  | NB |  | 19.00 |  |


| ITEM <br> Quantity: | $\begin{aligned} & \hline \text { Pudding Cup, } \\ & \text { Frozen } \\ & 25 \\ & 0513080 \\ & \hline \end{aligned}$ | CS | ```Marshmallow Square, Mini, Crispy 25 8520195``` | cs | Marshmallow Square, Crispy 500 0520230 | cs | Fruit Cup, Frozen Smoothie 2,000 0540000 | ea |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NUMBER | 21 |  | 22 |  | 23 |  | 24 |  |
| Bake Crafters Food |  |  |  |  |  |  |  |  |
| McDonald, TN | NB |  | NB |  | NB |  | NB |  |
| Butler Foods of Pensacola | 0.6700 |  | 0.1653 |  | 0.5000 |  | 0.3948 |  |
| Cantonment, FL | 40.20 |  | 99.20 |  | 40.00 |  | 37.90 |  |
| Global Foods, Inc. |  |  |  |  |  |  |  |  |
| Las Vegas, NV | NB |  | NB |  | NB |  | NB |  |
| Hershey Creamery |  |  |  |  |  |  | 0.3000 |  |
| Pensacola, FL | NB |  | NB |  | NB |  | 24.00 | ay |
| Pensacola Coca-Cola |  |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB |  | NB |  | NB |  |


| ITEM <br> Quantity: | Water, Flavored Carbonated 2,000 $0580030-0580034$ | ea | Tea, Shelf-Sta Variety Flavors 300 0530800 | CS | $\begin{gathered} \hline \text { Chips, T } \\ 2 \mathrm{oz} . \\ 300 \\ 0520512 \end{gathered}$ | CS | $\begin{gathered} \hline \text { Tortilla Chip, } \\ \text { WG, Bulk } \\ 1,000 \\ 0502310 \\ \hline \end{gathered}$ | CS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NUMBER | 25 |  | 26-DELETED |  | 27 |  | 28 |  |
| Bake Crafters Food |  |  |  |  |  |  |  |  |
| McDonald, TN | NB |  | NB |  | NB |  | NB |  |
| Butler Foods of Pensacola | 1.08 |  |  |  | 0.5163 |  |  |  |
| Cantonment, FL | 12.96 |  | NB |  | 30.98 | ay | 21.36 |  |
| Global Foods, Inc. |  |  |  |  |  |  |  |  |
| Las Vegas, NV | NB |  | NB |  | NB |  | NB |  |
| Hershey Creamery |  |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB |  | NB |  | NB |  |
| Pensacola Coca-Cola |  |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB |  | NB |  | NB |  |


| ITEM <br> Quantity: | Water, Vitamin Enriched 3,000 0580020 | ea | Water, Unflavored, $\begin{gathered} 12 \mathrm{oz} \\ 2,000 \\ 0570550 \end{gathered}$ | ea | Water, Unflavored, $\begin{gathered} 20 \mathrm{oz} . \\ 13,000 \\ 0580020 \end{gathered}$ | ea | Water, Flavored, $\begin{gathered} 20 \mathrm{oz} \\ 2,000 \\ 0570580 \end{gathered}$ | ea |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NUMBER | 29 |  | 30 |  | 31 |  | 32 |  |
| Bake Crafters Food |  |  |  |  |  |  |  |  |
| McDonald, TN | NB |  | NB |  | NB |  | NB |  |
| Butler Foods of Pensacola |  |  |  |  |  |  |  |  |
| Cantonment, FL | NB |  | NB |  | NB |  | NB |  |
| Global Foods, Inc. |  |  |  |  |  |  |  |  |
| Las Vegas, NV | NB |  | NB |  | NB |  | NB |  |
| Hershey Creamery |  |  |  |  |  |  |  |  |
| Pensacola, FL | NB |  | NB |  | NB |  | NB |  |
| Pensacola Coca-Cola | 1.05 |  | . 3400 |  | 0.2900 |  | . 4700 |  |
| Pensacola, FL | 12.59 | uf | 8.04 |  | 6.99 | s1 | 11.19 |  |
| Pensacola Coca-Cola |  |  |  |  | 0.4700 |  |  |  |
| Pensacola, FL |  |  |  |  | 11.19 | s2 |  |  |

## Notes:

$\mathrm{a}=$ Alternate bid $/ \mathrm{apu}=$ Alternate packaging unacceptable
$\mathrm{m}=$ Vendor bid minimum shipment / my = Minimum shipment acceptable
u = Unacceptable, no sample sent or sample not approved
$y=$ Sample received and approved
mu=Minimum shipment unacceptable
s1= Price for 16.9 oz size bottle
s2=Price for 20 oz size bottle
sa= Split award - 75\% total qty for .4600; 25\% total qty for . 6000
$u f=$ XXX flavor unacceptable

## BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: http://ecsd-
fl.schoolloop.com/purchasing/bids. Notices will not be automatically mailed. Bid tabulations or recommendations will be distributed solely through the Purchasing website address.
Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes, or failure to post the bond or
other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.
I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law

